

Thomas E. Conine Jr., Owner



"TRI Corp.'s partners and consultants are bound by giving back because education and knowledge are lifetime gifts."

Tom Conine,
Founder, Partner and Co-Owner

Leadership/Industry Expertise

Tom Conine, Ph.D. is founder, partner and co-owner of TRI Corporation and a professor of finance at Fairfield University in Connecticut. He has been an adjunct faculty member of and consultant to General Electric's Management Development Institute (Crotonville) since the early 1980s.

Dr. Conine lectures and is published internationally on corporate finance and investments. His corporate teaching and consulting has spanned North and South America, Europe, Africa, Australia, Middle East, Russia and Asia, for clients ranging from GE, Microsoft and Goldman Sachs, to Boeing, Cisco, Dell, Stanley Black & Decker, Quest Diagnostics and dozens more.

Among Dr. Conine's specialties is teaching for the customers of his customers to help create long-term relationships in the value chain. His Systematic Risk Leverage Adjustment Model for Cost of Capital Estimation has been widely used by authorities in Australia during regulatory proceedings.

Dr. Conine has consulted with the corporate audit staff of GE Capital Services on various theoretical valuation issues. His instructor guides, *Finance and Business for Engineering Analysis* and *GE Cash Management Workshop*, are widely used in the world-renowned GE Edison Engineering Program and various GE businesses. One of his risk assessment cases has become the capstone activity of GE's FMP Controls curriculum. Recently, he designed, developed and implemented Advanced Financial Management courses at GE devoted to "Growth" and "Risk."

Dr. Conine is an active case writer on topics such as customer economics, risk management, international privations and meeting commitments in the financial framework of variance analysis. He co-authored the American Institute of Certified Professional Accountants (AICPA) "Shareholder Value Creation." He also co-authored the customized CG Risk series for GE, Boeing, Microsoft and Praxair. Dr. Conine served as a faculty member of Fairfield University's former Executive MBA in Bank Management program.

Past Positions

- Associate Dean, Director of Research, Dolan School of Business, Fairfield University
- Director, Master of Science in Financial Management program, Dolan School of Business, Fairfield University
- Chairman of Finance, Dolan School of Business, Fairfield University

Distinctions

- Cited as "Number One Professor" by graduating classes of Fairfield's Master of Science in Finance and MBA programs
- Distinguished Faculty Award, Fairfield University Alumni
- Corporate Quality Performance Award, NYNEX
- Who's Who in America
- Who's Who in the World

Education

PhD, New York University
MPhil, New York University
MBA, New York University

Articles

Dr. Conine has authored and been featured in numerous articles in *CFO* magazine and other practitioner journals on a variety of financial topics. His academic articles have appeared in leading journals devoted to business, including the *Journal of Finance*, and have received a significant number of citations.

Personal

Dr. Conine maintains residence in Easton, Connecticut and Miami, Florida.

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