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Time Value of Money



Critical Equation #10 for Business Leaders

(1+R)^N et al.

Overview

The time value of money is fundamental to all aspects of business decision-making. Consider the following: *"Would you rather have \$100 today or \$200 10 years from now?"* As simple as this question might seem, there are complex factors that can influence your choice. Our purpose is to explore and simplify the concept of time value of money, providing the insight and tools you need to answer this type of question and, ultimately, create shareholder value.

One aspect of time value of money that is critical to long-term growth is compounding. Einstein has been quoted as saying "*The most powerful force in the universe is compound interest.*" Others have referred to compounding as the "8th wonder of the world." While both quotes are anecdotal at best, they do emphasize the importance of understanding the time value of money.

In the sections that follow, we will:

- present in detail TRI's Critical Equation # 10 on time value of money,
- define both future and present value,
- provide a simple formulation for solving time value of money problems,
- examine a variety of applications for decision-makers, and
- bring it back to work throughout.

Finally, we will provide references to our other TRI Critical Equations as appropriate.

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Preparing to Solve Time Value of Money Problems

In this section, we will introduce the basic concept of time value of money and the structure for solving a problem. There are two basic classifications of value in this domain: present value and future value. Future value refers to a scenario in which an investment is made today and we need to determine what the value will be at a point in the future. Present value comes into play when you have the right to receive money in the future and would like to understand its value today.

Within each classification there are two sub-classifications. The first is a single sum, which is simply \$X either today or at a future point in time (e.g., \$100 to be received in 25 years; \$200 to be invested today). The second is an annuity. An annuity in its most basic form is a constant dollar amount per a stated time period (e.g., \$300 invested per year for five years; \$400 received per year for the next 10 years). Key phrases that let you know you are dealing with an annuity are "**per year**" or "**per stated time period**."

Exhibit 1 summarizes the four types of time value of money scenarios that business leaders need to understand.



Four Basic Concepts of Time Value of Money

Exhibit 1

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For each of the four concepts in Exhibit 1, there are two critical additional inputs needed to solve any time value of money problem. The first is the rate of return, and the second is the time dimension. A precise rate of return and time dimension will give us what is referred to as a factor for a specific type of time value of money problem. To find our solution, we multiply the dollars involved (either single sum or annuity) by that factor. This is shown in Exhibit 2.



Solving a Time Value of Money Problem

Exhibit 2

Behind all of the factors are the TRI Critical Equations that are among the most well known in finance. Exhibit 3 provides the equations to solve for any factor. These are the formulas that are built into the solutions found in time value of money tables and in the coding of financial calculators and/or spreadsheets like Excel. R is the rate of return and N is the time horizon. While we state R as a percentage (e.g., 10% in the Exhibit) in the formula it would be input as a decimal (e.g., .10).

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Exhibit 3

This value of money	
R = Rate (e.g., 10%) N :	= Time (e.g., 7 years)
Future Value of Single Sum	(1+R) ^N
Future Value of Annuity *	$\{[(1+R)^N - 1]/R\}$
Present Value of Single Sum	(1+R)-N
Present Value of Annuity *	${1-[1/(1+R)^{N}]}/R$

TRI Critical Equations for Time Value of Money

Numerical values for the factors of all four cases in Exhibits 1, 2 and 3 can be found in time value of money tables. Typically, you will find the rate across the top and the time down the left-hand side. By identifying the rate and time, you can go to the intersection and determine the factor. Because rate and time are usually rounded to whole numbers in the tables, they can provide a reasonable approximation of the factor. The equations, on the other hand, are valuable for arriving at precise answers for problems that involve non-whole numbers, like a rate of 8.76% and time horizon of 22.5 years. Exhibit 4 demonstrates the use of one of the tables. This example is specifically for future value of a single sum but the other three work in an identical fashion. The four time value of money tables that correspond to Exhibits 1, 2 and 3 can be found in the appendix.

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Exhibit 4

Rate R 1.010 1.040 1.040 1.016 1.138 1.140 1.19 1,277 1,441 1,640 1.300 1.482 1.689 1.925 1.925 1.925 1.323 1.521 1.749 1.254 1.374 1.374 1.362 1.974 2.251 **Two Inputs** 138 LAD 1318 1,469 1.597 1,714 1.942 2.002 2.103 2.011 2.313 1.444 ian Time and Rate 1.825 1,500 2,876 7.102 2,660 Get A Factor 2,475 2,773 3,106 2,479 1,896 7.694 3.994 2,013 1.059 1.81 1 3 4 Time 3,395 1,816 4,115 3,787 4.046 1,344 1,480 1.67 2,839 4.226 4.818 1.718 111 Ν 5.350 6.153 7.076 8.137 498 2.728 2.897 3.472 2.618 2.260 2.740 2410 2,579 2,799 4,898 1,193 1,294 1,492 6,263 7,138 1.994 1241 4.362 1319 1.513 1.732 1.990 1.HC 1.6C 4.807 4,177 1.144 **178**3 1.605 1.653 1.762 1.973 1.948 2.026 2.183 2.292 2.407 2.549 2.691 2.894 2,952 1,425 9,359 1,173 1.970 4.001 1.111 6,170 1.06 0.117 5,054 6,865 A278 (0.575 1.12 5.83 1296 1.428 3.380 1.996 8,717 5,560 6.944 7.690 9.924 12,375 417 1.754 2,107 2.527 2.653 1.8% 1.617 4.116 1342 6.116 2,263 1.625 10.147 12.010 14,232 1.906 4.661 11.521 13,743 1.646 1.486 8,062 5.684 6.723 16.36 16.82 From the TRI Equation $(1+R)^{N} = (1+.10)^{12} = 3.138 \dots$

Time Value of Money Table for Factor Determination

As the analysis has been presented to date, there are four numbers in any problem (rate, time, \$ as single sum or annuity, and the solution). Once you know three of the four constants, the fourth can always be calculated. As an example, we might want to know how long it would take \$100 to triple to \$300 if our return was 12%, or what rate we would need to earn to double our money over 10 years. Any combination is feasible to ask questions around.

The next four sections are devoted to numerical applications of the equation.

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Sample Problems – Future Value of a Single Sum - $(1+R)^{N}$

The following examples are solved via the tables. Try the formulas as practice.

How much will \$100 invested today at 7% per year be worth by the end of four years?

Future Value of a Single Sum = $(1 + .07)^4$ = 1.311

Future Value = \$100 X 1.311 = \$131.10

Note, in future value of single sum problems, there is an implicit assumption that no monies are removed over time. This is the concept of compounding interest, or interest on interest. In our first problem, this means the total \$107 at the end of year one is reinvested at 7% for the second year. In the second year, we earn not only the 7% on the original \$100 but 7% on the \$7 (or 49 cents) of interest earned in the first year. This is why the 7% two-year factor is 1.145. The table values are truncated at three decimals. Graphically this would be a non-linear relationship to indicate the constant growth.

How much will \$1,000 invested today at 10% per year be worth after 20 years?

Future Value of a Single Sum = $(1 + .10)^{20} = 6.727$

Future Value = \$1,000 X 6.727 = \$6,727

Note that in the example the compounded interest over 20 years dwarfs the initial investment of \$1,000. This is an example of the power of time with continual reinvestment.

How much would \$100 be worth if it is invested today for five years at 10%, and the full amount at end of the fifth year reinvested for the next 10 years at 5%? That is, how much would you have at the end of 15 years? Test your knowledge and prove the answer is approximately \$262. After you are satisfied with the \$262, ask yourself how much would \$100 invested today for 10 years at 5% and the full proceeds at end of year 10 reinvested for the next five years at 10% be worth at the end of 15 years? That is, as in the prior problem, how much would you have at the end of 15 years?

Before you jump to the tables, a calculator or the formulas, think logically what the answer has to be. The answer is still \$262 because these are just multiplicative relationships. Does this mean you would be indifferent to an offer of both options? If your only concern was terminal value (how much you have at the end of 15 years), you would be indifferent. What if you had the option of getting out

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of either scenario before year 15? Would you still be indifferent? The answer is no. In this problem, the first scenario will always have a larger value up to that last second before the end of year 15. Prove it.

One of the most common heuristics involving the time value of money, and the future value of a single sum, is the *"Rule of 72."* The essence of this rule is that by dividing 72 by the rate, you will get a reasonable approximation of how long it takes to double your money. For example, with a 10% annual rate, divide 72 by 10, and the answer is 7.2 years. A more precise answer, arrived at via our formulas, would be 7.273 years.

Sample Problems – Future Value of an Annuity - $\{[(1+R)^N - 1]/R\}$

How much would you have if you invested \$1,000 per year for four years (with the first annuity payment at the end of year one or in arrears) if the rate was 10%?

Future Value = \$1,000 X 4.641 = \$4,641

This problem could also be solved as four single sums of \$1,000 each for their respective time. The fourth payment of \$1,000, under the assumption of arrearage, would not earn any interest because the process immediately stops at the end of the fourth year, before any interest can be earned on it.

How much would you have if you invested \$2,000 per year for 30 years (with the first annuity payment at the end of year one or in arrears) if the rate was 12%?

Future Value of an Annuity = {[$(1 + .12)^{30} - 1$] / .12} = 241.333

Future Value = \$2,000 X 241.333 = \$482,665

In this example, you can vividly see the impact of time and rate on final value. Over the 30 years, \$60,000 was invested. The difference of \$422,665 is all of the accumulated return. This is a very common retirement scenario. We chose 12% because many academics would suggest this is a proxy for long-term stock market returns. The 30 years corresponds to a working career and the buildup phase of retirement monies.

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Sample Problems – Present Value of a Single Sum - $(1+R)^{N}$

What is the present value of \$1,000 to be received in three years at 10%?

Present Value of a Single Sum = $(1 + .10)^{-3} = .751$

Present Value = \$1,000 X .751 = \$751

In this example, you have the right to receive \$1,000 three years from today. The question being answered is, what would you pay for this right? In a perfect world, if 10% represented your true required return, you would be indifferent to the choice of an offer of \$751 today or \$1,000 in three years. Consider turning this into a future problem of a single sum. If you invested \$751 today at 10% you would have \$1,000 in three years. Of course, if 10% was not your opportunity cost of money, then your decision may change.

The most important takeaway of this problem is to understand that **present values are market values.** The question "What is the present value?" is equivalent to asking "What is the market value?" or "How much would you pay today?" This is the essence of why present value concepts are used in all types of valuation when there is a time dimension to when monies are received.

Our next example is designed to demonstrate how to deal with the present value of a series of divergent monies over time. This is a very common real-world business application. Your business is doing an appropriation request and the finance team has generated the following cash flow stream:

End of Year	Cash Flow
1	\$100
2	\$200
3	\$0
4	\$100

Your required rate of return (an example would be the cost of capital in TRI Equation 4) is 8%. What is the present value of the cash flow? The key is to recognize that each cash flow can be treated as an individual single sum. Calculate the factors using the present value of a single sum formula, $(1+R)^{-N}$, and create a chart as follows:

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End of Year	Cash Flov	v X Factor	' = F	Present Value
1	\$100	X .926	=	\$92.60
2	\$200	X .857	=	\$171.40
3	\$0	X .794	=	\$0
4	\$100	X .735	=	<u>\$73.50</u>
				\$337.50
				======

The present value of the sum is the sum of the individual present values, and it equals \$337.50. (This approach is also readily and easily applied in a spreadsheet format.) Therefore, \$337.50 is the maximum amount the company could invest and still earn an 8% return. If we pay less than \$337.50 and generate the expected cash flows, our return exceeds the 8%. If we pay more and generate the cash flows as given our return will be less than the 8%. This is the logic behind all NPV and IRR problems.

Sample Problems – Present Value of an Annuity - {1 – [1/(1+R)^N]}/R

What is the present value of receiving \$1,000 per year (payment in arrears) for five years at 12%?

Present Value of an Annuity = $\{1 - [1 / (1 + .12)^5]\} / .12 = 3.605$

Present Value = \$1,000 X 3.605 = \$3,605

This problem could also be solved as five individual present values of single sums of \$1,000 each for their respective time.

If the rate in our problem was 15%, holding everything else constant, what is the present value?

Present Value = \$1,000 X 3.352 = \$3,352

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Note, when the rate goes up the present value goes down. This is a fundamental result with positive rates:

Rates Up ... Present Value Down Rates Down... Present Value Up

There is a very interesting problem in present value space when the annuity is to be received forever. A perpetual annuity is often referred to as perpetuity. The implication in our formulation is that N goes to ∞ .

If N goes to ∞ then $\{1 - [1/(1+R)^N]\}/R => 1/R$.

The implication for valuing perpetuity is that we divide the perpetual cash flow by the rate. As an example, what is the present value of receiving \$100 per year forever, if you require a 10% return?

Present Value = \$100/.10 = \$1,000

If you converted this problem into a future value problem, imagine making an investment of \$1,000 earning exactly 10% each year forever. There is an assumption of yearly compounding. At the end of year one you could withdraw the \$100 of interest earned and have the \$1,000 investment for year two. At the end of year two you could withdraw another \$100, and so on and so forth. You could forever make withdrawals of the \$100 per year (at the end of the year) and never dip into your original investment. Perpetuity valuation can occur with consols (perpetual bonds issued in Europe to fight wars in antiquity) and preferred stock as examples. In appropriation requests, it is also common after a period of growth to assume a terminal value based upon a perpetuity formulation. This assumption is made to reflect simplicity and maybe a conservative case, and also because the forecasts beyond the growth period (typically five to 10 years in practice) can be fraught with significant error.

Annual to Continuous Compounding

All of the equations and examples thus far have assumed an annual rate paid at the end of the year on the beginning balance. There are other rates that assume other-than-annual compounding. This is often the case in financial service markets and deposits. For example, you may have heard the statement "7% annual rate with monthly compounding." The number of times compounding will occur within a year is given by M. Any of the formulas in Exhibit 3 can be adjusted to allow for M-period compounding by dividing the R by M and multiplying the N by M.

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The formula for the future value of a single sum is given by:

(1+R)^N

The formula for the future value of a single sum with M period compounding is therefore given by:

(1+R/M)^{NM}

With an annual rate of 10% and five years, the factor is 1.611 (from the formula or table in the appendix). With monthly compounding (i.e., M = 12) the factor is 1.645. A \$100,000 investment under annual compounding would grow to \$161,100. With monthly compounding the terminal value would be \$164,500, or \$3,400 more, as a result of the frequency of compounding.

The limit condition of compounding would occur when M goes to infinity. In financial theory this is defined as continuous compounding. The formula for the future value of a single sum with continuous compounding is given by:

 e^{RN}

where e is Napier's number, or the base of the natural logarithm. An approximate value of e is 2.713. As esoteric as the equation may seem, continuous compounding has many applications in finance. The last time we saw the concept was in TRI Equation 6 on Options. It is embedded within the Black-Scholes formula.

One needs to be very careful when comparing rates with divergent compounding periods; for example, 6% compounded semi-annually vs 5.8% compounded daily. We can only make the comparison after calculating what is often called the "effective annual rate" or "effective (or equivalent) annual rate." The mathematics is detailed below using the M period compounding model above. Six percent compounded semi-annually equates to an effective annual rate of 6.09%, while 5.8% compounded daily (using 365 days) equates to an effective annual rate of 5.97%. Only the effective annual rates can be truly compared.

Effective Annual Rate = $[1 + (R / M)]^{M} - 1$ EAR = $[1 + (.06 / 2)]^{2} - 1 = .0609 = 6.09\%$ EAR = $[1 + (.058 / 365)]^{365} - 1 = .0597 = 5.97\%$

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Excel Applications

In this section, we review the basics of solving a present value problem in Excel. The example in Exhibit 5 is specifically for present value. It outlines the steps to solve the present value of the problem above, where we have the right to receive \$1,000 per year for five years at 15%. Remember that we calculated that present value at \$3,352. Note the Excel answer enclosed in the red ellipse is -\$3,352. The interpretation of the minus sign is that this is the amount we would pay today to have the right to receive \$1,000 per year for five years if we required a 15% return.

Exhibit 5



Excel Applications of Present Value

We leave it to the reader to practice with the Excel time value of money functions. Excel is extremely robust with regard to all financial functions.

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Valuing a Bond

The valuation of a corporate bond is an excellent example of the mathematics of present value applied to a financial instrument. An investor in a bond typically invests \$1,000 per bond at original issuance of the bond by the corporation. The investor receives an interest amount per year (in practice semi-annual), which is referred to as the coupon rate. The bond will have a maturity and, if all goes well, will be repaid in full at the original investment at that time.

Exhibit 6 is the market value of a bond for a AAA-rated company. The bond was originally issued in 1975 and matures in 2004; that is, it has a 30-year maturity. When the bond was originally issued, 30-year AAA interest rates were 8.5%. In the ideal world, the investor would give the company \$1,000 and expect to receive \$85 per year and \$1,000 at the end of the 30 years. Corporate bonds typically trade, and rarely will investors hold them until maturity. Any trades will be at a fair market value. Even if the creditworthiness of the business does not change (i.e., remains AAA rated), if interest rates change after the original issuance, the market value may deviate from the \$1,000 face value per bond.

The primary reason AAA rates can vary over time is that U.S. government debt (with a remaining identical maturity) can vary due to changes in macro-economic conditions and inflationary expectations. That is, the government yield curve will have shifted. The market value of the bond at any time, prior to maturity, is the present value of the remaining coupon payments (in this case the \$85 per year) and the present value of \$1,000 to be received at maturity. Technically, if the bond only has 20 years left, the market value must be reflective of the 20 years, not the original 30.

The upper left-hand corner of Exhibit 6 shows the market value of the aforementioned bond, the upper right-hand corner shows AAA bond yields, and the lower middle shows an overlay of both graphics. The key is the inverse relationship between rates and value, which we articulated earlier. The bond markets of the world are an area where the concept manifests itself in trading all the time.

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The Inverse Relationship between Rates and Value in the Bond Market

Exhibit 6

The market value of the bond dropped to under \$600 by the early 1980s even though the credit quality of the issuer of the bond remained AAA. This was a period of significant (and for the U.S. unprecedented) inflation. The inflation expectations exceeded 12% at the time, and interest rates increased. You will note the example ends in the early 1990s. Interest rates on AAA debt had dropped to below 8.5% and it was an opportunity for the company to call the debt (essentially refinance it at lower rates). As we discussed in TRI Equation #6 on Options, the opportunity to call requires the payment of a premium. In effect, this is what homeowners do all the time, typically without any pre-payment penalty, but at a much larger corporate level.

Time value of money is basic to valuing bonds. At the time of this writing, many (but not all) investment experts believe that an increase in interest rates is inevitable coming off of global monetary easing and that bond markets could drop significantly in value. We will check back on this one in a few years. Negative interests are also a current reality in capital markets and, while beyond our scope of detail, do create many unique mathematical relationships in the time value of money.

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Valuing a Capital Investment (or Application to an Appropriation Request)

In TRI Equation #9 on Cash Flow, we presented a sample appropriation request of Hypo-Product. This was a standard free cash flow application. Exhibit 20 in TRI Equation #9 showed a summary of many relevant metrics, including net present value, and is reproduced as Exhibit 7 below, with Excel modifications to demonstrate the present value syntax. The cost of capital was 14%. Note the NPV formula has two pieces (the present value of cash flows and the initial investment assumed paid today).

Exhibit 7

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NPV using Excel

Valuing a Stock

Equity markets are intrinsically forward looking, and in the spirit of efficiency, prices should reflect all relevant information. The forward-looking nature of equity markets makes them potentially ideal to use time value of money techniques, specifically present value, to determine the market value.

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Financial and investment analysts will routinely use present value techniques from the very simple to the incredibly complex. One of the basic models for valuing equity is referred to as a constant growth model. In this model, the most common application is that an estimate of the price per share is the present value of future dividends. (Naturally, there are variations for non-dividend-paying companies, as well as discounted cash flow models). In the constant growth model, the dividend is assumed to grow at a constant rate per year forever. (There are also multistage dividend growth models that allow for growth rates to regress to regular growth in the economy.) The rate used is the cost of equity capital as discussed in TRI Equation #4, with the CAPM being the most widely used in practice. The dividend growth model in simplest form is given by:

$$\mathsf{P} = \mathsf{D}/(\mathsf{K}_{\mathsf{e}} - \mathsf{g})$$

Where P is the price per share, D is expected dividend per share at the end of year one, K_e is the cost of equity, and g is the growth of dividends per year forever. If D was \$1.00, $K_e = 10\%$ and g = 2%, the estimate of the stock price would be:

In the price per share formulation above, note that when g = 0% (that is, no growth), the formula simplifies to D/ K_e. This is our aforementioned perpetuity formulation derived from the present value of an annuity. In this case, the annuity is the D per year forever.

Valuing the Decision to Take a Discount

One of the timeless problems in finance is determining the optimal timing to take a discount or not with trade credit. For example, if you were offered 2/10 N/30 terms, (taking a 2% discount to pay within 10 days, or paying the total in 30) and your cost of borrowing was 10% on an annual basis, does it pay to take the discount even if you have to borrow? The basic answer is nearly always yes, because the opportunity cost of not taking the discount is often calculated at approximately 36%. By taking advantage of a discount, a customer is essentially changing the total amount due into two components: interest paid on the invoice and the revised balance due to the vendor. For example, a \$5,000 net due amount would now be considered \$100 of interest, and \$4,900 of amount due for the goods or services. This basic solution is given by 2/98 times 360/20.

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The reality is that when the time value of money is considered, the cost of not taking the discount is given by using the logic of $(1+R)^N$

 $[1+(2/98)]^{(360/20)}$ - 1 = 43.8% as a %.

The true cost of not taking the discount is significantly higher than the routine 36% tossed around in examples. A key lesson is to make sure you are taking the discounts when the math is in your favor.

Summary

While Einstein may have overstated when he said "*the most powerful force in the universe is compound interest,*" the time value of money *is* fundamental to all aspects of business decision-making. We have tried to provide insight into the basics of this concept through TRI's Critical Equation #10.

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Appendix – Time Value of Money Tables

Presented below are the four time value of money tables as discussed in Exhibits 1, 2, 3 and 4.

Future Value of Single Sum ... (1+R)[№]

	1.5	14.	15	44	48	- 10	10	10		105	1.275	4.94	1.100	1.20		1415	1.71	1.075	100	15/4/5
1.1	1.00	1.12	1.000	12.22	1.000	1.000	1100	1.00	1.000	1.100	11.00	the second	1.1.1.1	12.2	1.111	1976	1.0.0		1.100	1.100
1.45	1,000	1.1620	1.000	1,040	1,000	1,000	1.1.1	1.114	1,000	1,100	1.110	1.1.24	12.222	1,199	1,000	1,100	1,100	1.100	6,198	1,000
1.2	1,0,0	1,040	1.000	1.000	1.100	1.129	1.14	1,309	1.100	1.210	1.1.1.2	1.415	1.441	1.447	1.023	1.140	1,000	1.141	0.419	1.774
1.1	1.010	1,000	1.000	1.121	1,158	1.171	1421	1.000	6.299	1,011	1,000	1.493	1.000	1.002	1.541	3,354	1,002	1.040	1.000	1,728
	1,040	1.000	1.120	1.1.0	1.134	1,000	1,010	1,000	0.412	1,004	0,710	0.019	0.040	1.087	1,199	1,001	1.0.0	1.000	27991	2,004
1.1	LUNC.	1.104	1.199	1.111	1,376	1.174	1,403	1.407	1.575	LAIL	1.047	1.062	1,842	1,925	2.011	7,100	1.10	2,089	2,680	2.468
- 2.	11055	1.125	1.794	1.200	1,140	1.418	1,500	1.56	1,617	1.212	1.879	3,374	2,002	2,105	2.513	2,400	2.161	7.700	7.549	2,996
17.	1902	1.144	1.190	1.116	1,407	1.50%	1,74/5	1.714	1.628	1,949	2,876	2.211	2,033	2,992	1.660	2,829	3,301	3,045	9,879	3,383
	1.091	0.872	1261	1.399	1,477	1.194	1.718	1.001	3.999	2.144	2.901	_2.4%	2.618	2,811	3,019	3,279	4.331	. A139	4.021	4.300
	1.014	1.199	1,301	1.421	1.351	1.684	1008	1.999	2.172	2,318	2,510	10.00	1.004	1705	3,318	3,303	4,008	4.435	4.781	3.168
10	1.145	1218	1.544	1,480	1.629	1.791	1.967	2.159	2.367	2.594	2.899	3.106	3,395	3,707	4.046	4,411	4,807	1,234	3,015	6,192
11.	1,115	1240	1.114	1,599	1,720	1,848	2.105	2.02	2.548	2,853	1117	3,479	3,856	4.226	4.652	5.017	1.024	6,176	6,717	7,430
42.	1.127	1,268	1.426	1.601	1.796	1.911	2.292	2.518	2,819	3.138	3,498	3.898	4,335	4,818	5,390	5.996	6,580	7.298	3,054	8,936
14	1,138	1,294	3,409	1.061	1,856	2.14	2416	1,739	1.046	3,492	1.887	4,368	4,898	1.80	6.153	6.896	1.009	8.599	9,896	10.669
14	1,149	1.09	1.511	1.787	1.998	2.268	2.179	2,817	1,142	3.79T	4.138	4,887	1.08	6.281	7.076	7,998	9.007	18.147	11.478	12.839
1.1	3.101	3.346	1,358	1.801	3,079	工柄で	2.748	1,1372	1.642	4,177	4.761	1.454	1.214	1,198	8.137	9,286	18.339	11,874	13,398	13.467
100	1.17)	1,379	1.000	1.871	2,181	2.140	2,942	1.456	3.979	4,995	3.348	6.110	7.667	3.117	9,358	01.746	12,110	14.129	16172	18,489
12	1.164	1,400	1.051	3,548.	2.292	2,697	1,110	1.700	4,328	5.054	5,895	6,865	7.166	9,378	10.763	12,418	18.425	36.677	39,244	22.196
18	1.196	3.428	1.782	2.626	2,407	2.814	3.540	3.996	4,717	5.560	5.544	1.600	0.024	0.978	82.875	34.463	16,879	18:473	22:966	26.623
19	1.206	1.457	1,754	2,197	2.527	3.626	1A17	4.115	3.142	6.116	7.361	8.825	18,297	12.056	14.232	36,577	19.746	23.214	27.252	31,948
10	1.220	1,486	1.806	2.191	2,653	3,207	3.870	4.661	5,604	6.727	8.062	9,646	11.523	(1.74)	14.347	19,461	23.104	25,393	32,429	38,338
21	1.232	1.116-	1.860	3,329	2.766	3.400	4,145	3.494	6,100	T,800	8.948	10.804	13.821	11.068	18.822	22,324	22,014	32,834	38,859	46.005
22.	1.245	1346	1.000	2,300	2.928	1.664	4.418	3.4IT	5.679	8.140	0.934	17.000	14,714	17.AU1	21.441	26.186	11.629	38.142	45.925	33.206
23	1.297	11217	1.7574	2.405	3.072	1.825	4.741	1.471	7.214	8,9541	11-026	11.552	16.421	20.142	24,891	30.376	17,606	40,000	34,649	66,241
24	1,276	1.608	2,803	2.568	3,225	4.040	5.072	6341	7,911	9,850	12,230	15.879	38,798	23.212	26.625	11.256	41,297	\$3,109	65.012	79,497
26	1.2%2	1.641	2,094	2.666	1.186	4,292	5.427	6.548	8,623	10.835	13.595	17.000	28.231	26.462	32.919	40.574	10.038	62,500	17.888	95.396
26	1.295	T-STR	2.157	3.372	3.154	4349	5.807	7,206	0.309	11.918	15.080	19.040	21,001	10.567	37,857	47.414	39,270	78.949	42.692	114.478
27	1.104	1,700	2.221	2.661	6.733	4,872	6.214	7,568	38,245	13,110	35,730	21.824	27,000	14,200	40.331	11.000	09.341	10,200	100.589	117,371
28	1.171	1.740	2.268	2.900	1.928	1.112	6.040	8.621	11.147	14.421	11,740	23.884	10.051	19.264	10.066	ind drive	81.114	107.047	110.411	144.848
29	1.101	1,776	2.357	3,119	6.116	1.418	2,114	9.HD	12.072	13.663	28.424	26710	34.815	44,010	17.575	24,009	94,827	121.001	111.009	\$97,834
10	1.348	1.011	2.427	3,743	4.122	8,743	7.412	10.063	11,268	17.449	32.000	29,968	39.116	98.950	66.212	85,858	111.061	143,371	EBLATE	217,374
81	1.165	1.849	2.900	1.378	4,138	6.008	8.141	10.968	14.452	19,194	25.418	11.355	44,201	191.081	76,244	193.536	129,946	188.577	218,264	284,812
12	1.175	1.885	2,375	1.50%	4.768	6.411	8.719	31.217	15.26	21.114	38,200	17.582	49.547	66211	107.648	115,520	112,016	199.629	265.819	341.822
11	1,189	1.972	2.667	1.646	1.003	6.841	4.121	12.676	17.167	23,225	11,100	47.607	34,440	25.401	100,700	114.005	177.885	215.161	311,707	410.256
14	1.401	1.964	2.745	1.744	1.10	7.216	10.076	13,000	18.738	25.548	14712	47385	AS.TTT	MADE	111.804	111.441	206171	217.964	1218.317	497 114
10	T-RIT.	2.000	7.814	1.946	1.114	TAM	11477	14,785	75.414	28.105	16,179	17.800	T7.009	78,100	113.174	100.114	241,201	112 007	449-700	190.448
56	1.411	2.040	2.656	4.154	1.742	0.147	11.424	11,764	32.511	30.913	47 10 10	X0.256	11.417	111.834	113.102	700.144	784,800	147.047	134.414	208.807
10	1.445	7100	TANK.	4 700	6.042	8.635	17.374	17.744	34.314	34.004	47.634	66.717	01.834	177.461	176.526	147.611	111.111	416,703	474.076	\$10.565
1.0	1.800	2,133	1425	4 4 5 5	4.145	0.158	13076	18.675	Mait	17.404	12.746	74.740	1013 007	141.141	363 641	741.247	040 005	COLUMN.	747.641	1056475
100	1.614	7 10.5	T ME	4.636	6.705	0.764	13.995	NETT	74 810	41.145	10110	11.001	WAT NOT	101.647	212 605	176.850	ALC: YOU	611 914	mah 714	1223 834
1.00	1.400	1. 1994	1.563	4.864	7.645	10.764	14.947	74 774	11,409	45 789	43,000	35.051	432.745	122.524	167.854	174.774	115 800	250.174	1011.605	144 775
	10444	2.248	1000	1.001	1000	10200	14,745	100.002	21,463	47.679	All West	20001	- AND THE	100,000	2010/00/01	1000048	1211946	100.00	14012468	Party of the second sec

Experiential Leadership and Simulation Programs Improved decision-making. Enhanced performance. Exceptional results.

		F	ut	ur	e I	/a	lue	eo	f A	nı	านเ	ity		{[[(1+	R) №	_	1]/	R}	
_	19.	15	16.	45	5%	65.	76	n	46	10%	113-	175	11%	345.	115	145	17%	105	195	26%
18.	1,1000	1,000	1.000	1,000	1.000	1,000	0.004	1,000	1,900	1.000	1.000	3,000	0.004	1.000	1.000	L/00H	1.000	1,000	1.000	8.000
12	2,009	1.000	2,000	1.080	2.858	2.040	2.676	1.080	2,990	2,800	2,510	2,120	7,630	2.540	2,450	2,160	2,159	2,190	2,990	1,200
12	1000	1,000	1.100	1.112	3.439	1.199	1.211	1.240	1000	1.100	4.110	4,008	1.400	1,000	1,473	1,708	1.144	4.502	1.764	3,240
- 21	1,000	0.004	1,100	1.416	1.730	1.007	1,744	1.000	1.000	4,000	4,710	4 111	1.000	4,423	4,940	1,000	1.044	1114	0.275	7.447
12	6.157	1.00	1.44	1.414	6.887	4.075	7.040	1.116	1.576	7.714	7411		4 174	8.114	6.744	1.000	6.767	8.447	0.041	m de las
	2 224	7.414	7.047	7.000	8.747	10.204	8.614	6.973	1.700	8.487	9.761	10.000	10.400	10,176	11.047	19,212	11.777	17142	12.171	17,016
	8.768	8.161	8.805	-16.281	9.544	104.00	10,500	10.427	11.079	11.454	11.859	17,100	11.010	18.788	18,727	14.429	14.771	11.127	11.907	36,499
÷.	8.344	10,715	10.115	01181	11.207	11.491	11.010	17.468	11.071	15.079	18.358	14776	15,439	04,000	84,784	12,109	18,783	11.065	19.073	26,799
10.1	10.442	15.410	11.004	12.004	12,378	11.101	13,894	54.447	13,191	13,997	14,772	17,540	18,439	19,517	38.104	29,321	72.949	25.578	34,709	25.959
11.1	N:MT	12.349	id Mile	(1.486	14,297	54,077	11,784	16.645	47.166	16,211	59.541	28.451	21304	25064	34340	25,731	21,268	28,735	Int and	32.096
17.1	12,649	11412	14,012	11.656	15.017	16,870	17,840	18,477	20140	21,884	27,718	54.171	77.638	31314	31.002	10,010	12,424	34.511	17,180	39.783
10	11,000	14,600	61.618	06.627	17.748	DOM: N	25.141	21,409	22,900	24,523	26.213	38.629	29,980	12,089	34,312	16,794	31,404	40.219	41,244	48.497
34.3	14.947	11.974	17,068	18.292	19,595	21.813	22.658	-24.215	26.008	27.875	10.001	\$2,598	14,843	17,181	40,005	43,673	47,100	10.618	14,941	39,5%
15	16,012	17293	18,999	20.028	21.379	21,218	25.129	27.852	25.84	10.772	34.401	17,268	45,417	41.842	\$7,580	10,668	16,218	40,965	66,383	72,855
38.1	17.296	18.639	26,117	71.425	23.677	21,623	27.868	36324	21,000	10,998	79,199	42,731	46.472	30,560	39,717	10/121	96,549	72.979	79,899	87.442
12.1	18,400	28.812	21.262	21,016	25.848	28,213	10,140	34,710	10,074	40.545	44.501	41,394	11730	198,018	67,075	71.671	1000	12.668	100,022	100.943
18.1	19.671	21.412	21.414	21.041	38.433	30.966	11.089	11,410	41,000	45,999	70.798	\$1.759	01.721	06,794	75,836	14.141	11,400	191748-	111.200	128,117
19.7	20,001	22.001	20.017	27,471	10.339	38,788	17,179	43,495	41.014	31.359	36,499	55.445	19149	79.969	88.212	196.601	110.263	323,414	130,386	114,746
28.3	13.669	34.297	36,878	29,778	13.966	36.786	40,995	45.762	51.360	17.274	64,203	72.642	80.947	95.625	182,448	115,310	130.013	146.628	165,418	196.608
21.1	13.239	25,701	26,678	11,309	38,719	19.903	96,865	.98405	36,768	64.002	72,261	81,599	92,479	194.766	118,810	134,946	1111399	374.021	142,841	225,826
11 1	14.472	21,299	36357	3420	38.305	48.002	41,006	35.407	62,873	71,403	81,714	97,568	105,401	121498	112.443	117.40	390372	296346	236,494	271.051
20.7	13.736	28,841	32,453	25,418	41,438	46,996	11,418	10,910	88.532	29,541	31,100	104,000	129,291	138,291	198.216	1003.000	211,000	344,467	282.362	336.237
-28.2	18.013	10.423	14-428	31.00	44.980	10.818	18.111	86,783	26.798	88.407	102.174	THO 11	110,011	118.079	184,148	21100.0	248,909	291.444	111.000	592.484
23	29-241	12,000	16,410	41,040	\$7,727	4.001	01240	24,298	84,710	98.347	118,407	00.04	115.628	181,871	212,799	249,234	252,000	942,067	40.04	471,003
22	19,328	10.071	18,551	86,112	11.111	20,316	38,076	79,014	10,124	204-141	111/006	110,04	176.818	208,131	248,712	- PALINE	342,763	403,217	479,491	\$67,317
20	10.021	15,944	41,710	47,084	54,507	44,700	14,454	41,010	102.725	121.109	146.079	100.014	200.040	218.404	283.569	387,582	402,992	4/9/213	111.322	A41,853
120	12.4.24	an loss	41.774	12,000	43.445	100,120	100.000	100.000	114.144	100.000	179,161	TAL AND	100.000	and some	100.000	414 144	100.00	100.447	000,110	100.000
24	14 742	40.046	41.010	24.040	10.107	The same	10.001	111.201	124.10	100.000	100.071	741.011	762 100	112,000	1 414 748	100.007	447.416	200,000	100.017	1101.007
174	ba s th	47.170	10.000	10.175	10.144	88.007	147.575	171.345	100.071	101.041	221.401	171,743	112.010	attraction	100.007	416.187	1100.0004	104.315	1011.107	1419.758
194	17.844	44,797	10-101	42.501	71 100	100.000	110.718	124 114	144,017	351.138	547.154	144.644	376.034	401.000	\$77.686	215.747	101.445	Triff and	LITE IX	1704 109
- ii i	14.400	45.117	14,079	66.710	80.064	67.141	119.815	141.951	175.600	357.367	101-100	121 210	476.465	417,854	100.000	411.547	10041.005	1353 (24	1617-670	2045 1018
14.1	41.714	40.034	17.738	60 846	11.007	104.184	176,749	118.677	196.667	241.477	DIA NO.	1014.171	467 101	407.124	765.567	964,758	TTUE MAR	1146,466	1943.477	2016.110
10.1	ex mile	40.004	104.467	TEAST	90.126	111.400	100.717	172.117	211.211	271.004	141.190	411.863	141.141	494.171	881.170	intertail.	1476.401	TRUE AND	7114.716	2946.141
10.1	TTREE	11.044	81,778	77.344	05,814	101.171	145.011	187,140	134.171	299.127	100.164	004.001	818,740	201471	1014.146	180.077	1000.004	3144,049	TTIANIA	1515.009
10.1	44,7100	14.014	44,174	\$1.707	105.628	127,358	100.117	241.474	258,838	339.009	422:062	141.190	700.147	988.347	\$167.416	1110,000	0104.004	2111.006	3229.346	4247.813
14.	al set h	55.114	10.139	81.579	107,740	111.004	173.542	220.105	292.688	364.041	470.511	NIN ATT	98.211	1031.998	1141.622	1712:022	2268.221	2088.199	3903.424	10006.073
W.	STATE.	58.797	72214	90,400	114,095	145.054	181,640	206,940	309:004	401,448	121.367	684.039	106.578	1076,138	1546.165	2084.278	2478 224	3527,290	4646303	ALTRIAN
-	OF REAL	48.457	75.401	45,626	120,808	154.762	PRATE	288,487	117,692	442 395	SHLADS	767,098	1011.704	LIAT 825	1779,000	2348.741	1114 121	4343.718	1119.325	Than one

Experiential Leadership and Simulation Programs Improved decision-making. Enhanced performance. Exceptional results.

	Present Value of Single Sum (1+R)-N																			
1. 	15	.15	- 25.	-45	5 5.	65	.7%	4%	.75	105	13%	12%	115	145	15%	18%	175	145	(175	20%
. 8	0.990	0.740	8,971	0.962	0.952	10.947	6353	0.925	0.917	0.909	0.905	10,890	0.885	8.877	0,870	0.862	0.815	0.847	0.940	0.833
- 40	2,960	3,762	0.948	0.925	6.907	3.090	6,879	LAST	0.047	0.826	11.812	0,297	4.293	10,789	6.756	0.745	-6734	8,714	11,705	0.694
18.	0.471	8.942	0.911	0,669	0.864	3.849	0.316	0.794	0,772	0.751		0.712	0,099	0.675	0.658	0.640	8,824	0.809	10.00	6,579
	0.944	8/524	0.888	0.851	9.823	8.792	8268	11,73,8	4.70#	0.681	6.679	10,634	0,413	0.9%2	0.572	0.812	8:534	0.716	11.679	0.482
1.	0.993	10,006	0.M3	0.822	0.794	8.247	0.711	11.683	0.679	9.621	10.595	6.567	0.540	0.717	0,497	8,475	1.456	0.457	(0.4)['F	0.402
- 8	0.942	0.000	0.617	0.790	0.746	6.705	0.006	0.650	0.996	9.564	- 6.515	0.507	5,480	11.456	9,452	SAD	6,299	0.370	8.312	9,035
1	0,011	10,874	0.811	0.565	9.711	0.665	0.623	0.543	0.547	6.513	-0.492	4452	0.425	0.400	6,376	0.154	-8.513	0,116	11,296	0.279
	-6.928	6.853	0.799	0.511	0,677	0.A27	0.942	0.540	0.902	0.467	0.434	9.404	6.876	0,351	0.327	6.505	6,245	0.256	0.299	0.288
. 7.1	0.914	3,847	9,766	0,529	0.645	9.592	8.544	0.500	0.460	0.424	18,595	0.961	0.333	0.508	6,294	0.293	0.245	8.225	8.299	0,194
18.	0.965	8.828	0,744	0,676	0.654	8.358	0.508	0.463	0.422	8,586	0.352	0.322	0.299	0.270	6.247	0.227	0.206	0.151	8,176	4,162
Ш.,	0.0%	10.004	-8.722	0.658	0.585	6,927	8,475	0.429	0,388	0.350	0.347	8,287	0.261	0.217	0.215	0.199	6.579	0.162	8348	0.156
17.	0.847	8,794	0.201	0.421	8.557	0.417	0.444	0.PC	0.356	8.319	11,296	9,217	0.211	0.256	0.287	8.168	8142	6337	31.124	0.117
18	6.879	8,779	10.041	6.668	0.550	5.407	0.413	11.368	0.126	6.290	0.214	6.129	1,214	0.182	0.065	0.345	6238	11216	11,114	0.093
14	0,01	0.756	10.064	0.377	8.506	0.442	0.346	0.340	0.299	8,263	-12.12	0.207	9.347	0.166	0.141	8.135	6111	1,104	30.068	0.078
MC.	0.865	8.740	0.642	0.333	0.481	0.417	6.142	6.183	0.375	0.239	8,200	0.143	0.310	0.140	0.123	6.108	0.045	0.064	8.074	0.065
16.0	0.853	8.728	0.623	0.014	0.458	0.894	0.339	0.292	0.252	0.218	0.246	0.063	0.141	0.121	0.507	8.095	0.043	0.071	0.062	0.054
12	0.844	0.714	0.605	0.313	8.436	0.373	6.115	0.276	362.0	0.196	-0.178	0.546	0.123	0.15%	0.095	8,090	0.069	0.060	0.012	0.645
38	0.436	11,700	18.5KT	0.494	0.416	0.139	0.798	0.250	0.712	6,190	-0.115	441.0	0.111	0.095	0.081	0.069	0.059	0.053	0.044	0.018
19	0.629	0.585	0.570	6.478	0.196	10.010	6.777	6.252	6.194	0.164	11.138	11116	0.1798	0.043	0.070	0.000	0.051	0.0048	0.007	0.031
30	0.829	8.673	0.554	0.456	8,377	8.312	0.258	0.215	0.178	8,549.	8.524	0.364	0.097	0.075	0.061	16.051	0.043	0.037	0.033	0.026
21	10.811	8.560	0.518	0.429	0.359	10,294	6.542	11.799	0.454	0.135	8.112	0.093	6.07T	0.064	0.055	0.044	8.847	0.054	8.626	0.022
±2.	6.401	8.647	8.822	0.477	8342	0.276	0.226	1.394	0.476	8.123	10.000	0.004	0.068	0.076	0.046	0.010	10.042	8.0296	0.027	6.018
29	4.741	0.834	0.011	0.406	0.326	3:242	8,211	6.170	0.138	9.112	8.012	10174	0.Mel	0.049	0.040	0.615	0.027	0.022	0.003	0.015
24	0.746	8,622	0.412	0,190	0.310	0.247	6.997	0.174	0.126	8.082	8.042	6.566	and a	0.041	0.035	0.024	8.829	0.019	11.01.5	0.013
26	6,793	0.610	0,476	0.321	8,296	0.211	0.284	0.346	0.126	0.092	8.074	6.519	p.bet	0.076	0.050	0.024	8.650	0.006	0.013	0.010
25	6,772	11.716	0.464	0.368	0.281	0.278	0.172	6.135	0.105	0.064	1006	0.051	8:042	0.055	0.026	8.025	8.817	0.014	8.001	0.009
25	4,764	0.586	0.459	0.347	8.268	4.707	0.544	0.121	0.0798	6.0%	8.052	6.947	6.897	0.029	0.025	1.019	0.014	0.011	0.009	0.007
28	6.797	0.774	8.417	0.321	0.255	15196	0.170	8.3.06	0.090	0.069	0.014	6.047	8,013	0.026	0.020	8.016	2,012	0.000	10004	0.006
29	6748	8.00	0.474	0.321	0.248	10.141	10.546	8.487	0.042	0.061	8.048	0.047	0.024	0.022	0.017	82014	8.013	0.008	10.006	0.001
10	0.742	0.912	0.412	0.308	0.251	8,174	6131	0.099	0.075	8.657	8.044	0.013	0.026	0.020	4.015	8.012	0.009	60007	100.0	0.004
11	6.718	0.348	0.400	0.7%	0.220	-0.164	0.579	6.002	0.069	6.252	6039	0.050	0.073	0.01T	0.013	8.019	1000	0.000	10.005	0.004
32	6.727	0.111	0.368	0.291	0.210	-0.111	0.117	11.000	0.067	0.647	-6011	6.627	0.826	0.015	6.011	0.009	0.007	0.001	11.094	0.001
33	0.739	8.329	0.177	0.774	0.200	0.246	6.507	0.079	0.054	0.041	6.012	8.624	0.048	0.003	0.010	8.007	8.006	0.004	0.001	0.002
14	6.715	m.510	0.166	0.264	0.190	8.118	0.108	0.073	0.051	0.859	8.029	8.821	8.004	10.00.5	0.009	8,005	0.001	0.004	11.003	0.002
11	0.506	0.500	0.111	0.718	0.281	1.530	0.294	0.068	0.044	0.5%	0.056	0.019	0.004	0.000	0.008	0.006	0.004	0.008	0.005	0.002
15	0.099	8,496	8.345	0.244	8378	0.229	0.049	0.063	0.045	8.892	8.025	8.017	0.067	0.009	0.007	8.005	8.004	0.003	10.007	0.001
37	0.002	0.443	ection -	0.294	8.264	0.116	0.007	0.079	0.041	8.629	mote	4.643	0.041	0.006	0.006	8.004	6.003	0.007	8.002	6.001
14	0.041	8.471	8.125	0.228	8.157	6.109	6.0%	11.117.4	0.01#	6.827	8.019	6.011	0.010	0.002	100.0	8.008	0.000	0.007	8.003	0.001
29	4.479	10.467	0.100	0.717	8.649	8.000	0.071	8.000	0.007	8.624	8.017	8.817	0.009	0.006	0.004	16,000	10.007	0.007	1001	0.001
40.	0.472	8.445	0.107	0.206	8.147	0.097	0.067	0.044	0.012	8.627	8.615	0.001	0.006	1000	0.004	8.005	0.002	0.001	0.001	0.001
100		0.0000	1.100.00	12422		10000	1.000	10000	100		1000		0.0022	0.022			0.000		11114	1111

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Present Value of Annuity {1 – [1/(1+R) ^N]}/															/R					
	1%	2%	15.	4%	15	65	2%	е,	WL.	185	11%	12%	115	145	11%	105	37%	In.	195	20%
1.20	0.990	0.000	0.978	1,062	0.962	1.941	1,003	0.708	10,997	1,700	1.701	1,000	0.001	0.011	1.174	0.002	0.878	1.047	0.040	0.011
1	2.941	7.004	2,829	3,224	1.124	1,471	2.624	2,077	2.635	7.487	2.000	3.407	7.143	3.325	2.745	1.007	2,746	2,174	7.140	2.906
- 21	1.907	1.000	1.111	1.630	1.546	1.445	3.317	3.317	1.145	5.578	1,107	Lair	2.974	2.954	2.855	1.704	2.545	1,690	1.674	2.569
1	4303	4.728	4.580	6.412	4.329	4.217	6.100	1.995	1,870	5.791	3.6%	1.601	3.847	1.453	1.352	5,374	1.199	3,627	3.098	2,991
6	\$.785	1.001	3.407	1.542	3.076	4517	4.767	4.623	4.485	4.355	4251	4.113	1,999	3,889	3,784	3.685	1.589	3.478	3,400	\$336
2	6.726	6.473	6,200	6.012	5,796	9.542	1,389	\$ 206	8.003	4.968	4.712	4.564	4.423	4,298	4.160	4099	3,3922	U812	1.705	3.685
	2.632	2,328	1.020	6.00	6.463	4210	\$,071	\$742	1,05	5.335	5,146	4,768	4,799	4.639	4,487	4.344	4,392	4.079	3,954	3,837
. 9	8,546	8.362	7,746	1,40.F	7,108	6.607	6.111	6.347	8,995	6.799	\$.012	1.528	3.152	4,946	4,772	4.607	4,453	4,103	4.341	4.831
18	9,471	8.963	8.550	8.01	7,722	7,560	7,824	6,710	6.408	6.145	5.889	5.650	5.426	5,216	5.009	4303	4.667	4.494	4,339	4.192
11	10,108	9.787	9,213	8.700	8,306	7,887	7,419	7.339	6,805	6.4%	6317	3.994	5.642	5.481	5.254	1.029	4,476	4,656	4,405	4.327
12	11.291	10.571	9.954	9,341	9.863	\$344	7,948	7,416	7.161	6.994	6.412	16,194	1/916	3,660	5.421	1.67	4,798	4,799	4.611	4,439
13	12.134	11.346	10.635	9.995	9,384	6.853	8,518	7.904	7.447	7,595	6.750	6,424	6,122	1.842	5.583	\$.342	5.318	4,910	+711	4.03
14	13,064	12,109	11.295	10,563	9,800	4,295	36,745	8,244	7,785	7.587	6.982	4,626	4,102	6.002	\$.724	5,458	\$229	1.009	4,952	4.611
8.	13.365	12.849	11.998	11,110	10.380	8245	9,318	8,559	8,065	7.806	2.411	5.811	6.462	6.142	5.947	5,575	5.328	9.092	4,876	4,675
10.0	94,739	13,379	10.394	11,652	10,818	10,205	9,447	9,971	9,10	7,824	7,379	6,974	0.004	9,285	3,994	3,068	5.805	1.162	4,938	4,130
12	13,392	18,252	11,100	12,199	11,000	10,473	9,762	9,122	1,744	8.822	1.047	2 240	9.727	6,373	6.047	8.049	1411	1.222	4,990	4.375
10	12.226	10,000	14,174	11114	11,090	11.128	10.009	9,072	8,178	8.144	7.416	1.250	0.000	6.952	5.125	1,000	5.354	1.415	1.403	4.812
10	18,044	16.201	14,124	12.000	17.007	11.470	10.176	0.004	0.170	8.114	7.061	7.849	7,075	6.671	4.709	5.979	5.676	1.161	6101	4,000
50	10.017	17,011	11.417	140.75	12,821	11,764	10,000	10.017	0.767	8.640	4,071	- 243	7.107	6.647	6.317	E UTV	5.661	1.164	8.177	4 991
14	12,560	17458	11.917	14.40	13.163	17.042	11.061	15.701	9.447	8.772	6.1%	7.645	7.170	6.541	4.199	6.011	1.0%	LATE	1.140	4.909
19	25.456	18,747	16.668	14.817	15.499	12.345	61.272	10.171	9,580	8.885	8.265	2.718	7,230	6.742	6.399	6.044	5.724	1.412	1.167	4.925
34	21,248	18,504	16,935	15,247	11,799	17.550	11.499	10.529	9,767	8.965	8,148	7.784	7.2%8	6.805	6.434	6.875	\$246	5,453	8.842	4.937
24	22,623	19,523	17,413	15,622	14.094	12.783	11,654	35878	9.425	9.877	8.422	3,843	7,530	6.873	6.464	6.077	5,766	9.467	3.197	4.948
24	22,766	20.121	17.877	13.565	14,375	13.003	11.825	10,010	0.029	9,161	6,469	7,8%	7.372	6.906	6.491	6.139	5,763	5.440	. \$206	4,955
22	23,560	36.767	16,127	16,130	14.643	13,211	11,967	HARF.	38.027	9,237	8,746	7,943	7,468	6,953	6.541	6,136	5,796	1.492	5.255	4.964
29	24,318	21.281	18,784	DOM: N	14,996	13,400	12112	11.151	31,136	9.507	8.002	7,984	7,445	6.951	6.834	6,112	5.610	1.802	\$.225	4.978
-29	21,006	21.644	17.198	10,994	抵用	11.791	12.279	11.110	31.1%	9.370	8.670	8022	7,478	6,481	6.551	0.165	5.820	3.010	1.229	4,475
78 L	25,806	22.996	19,890	17.292	15,372	11.765	12,409	11.258	16.274	9.427	8.694	8,855	7.496	7.003	6.366	6,877	5.829	5.517	\$236	4.979
.11	16.141	22.998	20.000	17,549	15,591	11/29	12,02	11,359	10,345	9,479	6,733	8.040	7.518	7,059	6.579	9,187	5,807	1.629	1.209	4,982
12	17.279	25,408	20.386	8T,874	15,303	14,094	12.647	11.411	11,405	9.526	#.769	8.112	7,538	2,003	6.5%	6,195	5,644	5.526	5,343	4.965
2	21,998	21,999	29.764	18,148	16.003	14,250	12,794	12,514	03,464	9,549	8.801	8,135	7.5%	7.048	6.690	6,200	5.846	5,512	3.745	4,985
34	18,701	28,895	21.1.12	18,411	19/141	14,368	62,814	45,587	00,518	9,609	8,879	4.157	1.572	2,099	6.609	6.219	5,854	7.536	5.249	4,990
-12	25.407	24,999	21.487	18.665	16.574	14.475	12.948	35.855	18,197	7,644	8,803	8,176	1,588	1,000	6.657	0.215	3,858	1.09	3,291	4.992
100	10.418	25,440	21,802	10.908	16.247	14,823	10,000	11,712	00.612	9.877	8.8.7	0.092	7,57%	2,009	6.623	0.220	1.442	1,141	1,213	4,993
12	11,245	23,968	22,342	10.147	16.041	14,007	11.111	11,173	01409	0.732	8,900	0,208	1,000	7,007	8,629	9,229	5.965	1,543	3.05	4,994
12	12.445	10.000	12,412	10,368	10,068	14,000	11,111	11.429	10.072	6.767	1.111	m.225	1.410	1,000	6.674	0.236	3,967	1.141	1,126	4,995
46	32,835	27,355	23.115	19,795	17,169	15.046	8.332	11.925	16,757	9,779	8.961	824	7.634	7,106	6.642	6,233	5.871	5.548	5,258	4,997

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